

BCE Investor Fact Sheet

About our business

BCE Inc. is Canada's largest communications company, providing a comprehensive and innovative suite of broadband communication services to residential and business customers under the Bell and Bell Aliant brands.

Bell's services include Bell Mobility and Virgin Mobile wireless, high-speed Fibe Internet, Fibe TV and Satellite TV, Home Phone local and long distance, as well as IP-broadband and information and communications technology (ICT) services. Bell Media is Canada's premier multi-media company with leading assets in television, radio and digital media, including CTV, Canada's #1 television network based on viewership, and the country's most-watched specialty channels.

BCE shares are listed in Canada and the United States. For BCE corporate information, please visit [BCE.ca](#). For Bell product and service information, please visit [Bell.ca](#). For Bell Media, please visit [BellMedia.ca](#).

Our operations are organized into four segments: Bell Wireline, Bell Wireless, Bell Media and Bell Aliant.

Financial and operational highlights

3 months ending March 31

| BCE financial highlights (\$ millions, except per share amounts) | 2014 | 2013 | y/y |
|---|--------|--------|---------|
| Revenue | 5,099 | 4,919 | 3.7% |
| EBITDA* | 2,022 | 1,962 | 3.1% |
| Adjusted earnings per share ^{(1)*} | \$0.81 | \$0.77 | 5.2% |
| Free cash flow ^{(2)*} | 262 | 247 | 6.1% |
| Capital expenditures | 729 | 722 | (1.0%) |
| Capital intensity | 14.3% | 14.7% | 0.4 pts |

| Bell subscribers ⁽³⁾ (in thousands) | 2014 | 2013 | y/y |
|---|-------|-------|--------|
| Wireless | 7,763 | 7,672 | 1.2% |
| High-speed Internet | 2,200 | 2,131 | 3.3% |
| TV | 2,307 | 2,170 | 6.3% |
| Local telephone | 5,141 | 5,536 | (7.1%) |

Our strategy

Our goal is to be recognized by customers as Canada's leading communications company. Our primary business objective is to maximize subscribers, revenues, operating profit, free cash flow and return on invested capital by further enhancing our position as a foremost provider of comprehensive and innovative communications services to residential and business customers.

Our strategy is centred on our disciplined focus and execution of 6 strategic imperatives:

1. Accelerate wireless
2. Leverage wireline momentum
3. Expand media leadership
4. Invest in broadband networks and services
5. Achieve a competitive cost structure
6. Improve customer service

Footnotes

(1) Net earnings attributable to common shareholders before severance, acquisition and other costs, net (gains) losses on investments and premiums on early redemption of debt per BCE Inc. common share.

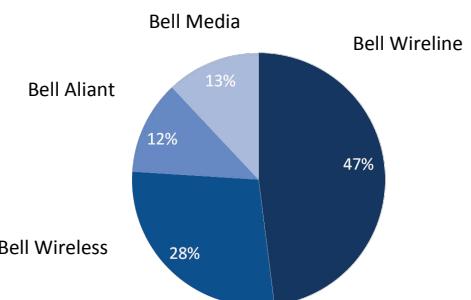
(2) Cash flows from operating activities, excluding acquisition costs paid and voluntary pension funding, plus dividends received from Bell Aliant, less capital expenditures, preferred share dividends, dividends paid by subsidiaries to non-controlling interest and Bell Aliant free cash flow.

(3) Excluding Bell Aliant results.

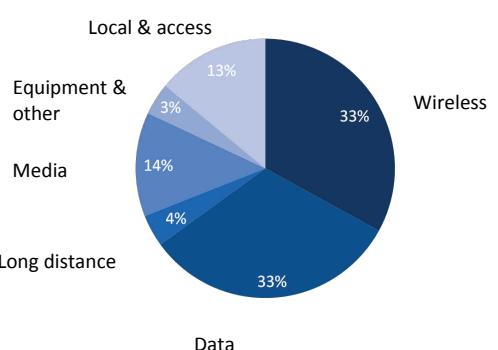
*Non-GAAP Financial Measures

EBITDA, adjusted earnings per share and free cash flow do not have any standardized meaning according to IFRS. Please refer to BCE Inc.'s 2014 First Quarter MD&A dated May 5, 2014 for more details.

BCE revenue breakdown **



Bell revenue breakdown **



** 3 months ending March 31, 2014

Why invest in BCE?

- Strategically well positioned in all segments
- Market leader in voice, data and high-speed Internet
- TV market share growing quickly as Fibe TV steadily accelerates
- Strong wireless momentum with attractive growth opportunities
- Media substantially strengthening Bell's competitive position
- Investment grade balance sheet with significant available liquidity
- Strong free cash flow generation to fund capital investments and return capital to shareholders
- Clear dividend growth model with a target dividend payout ratio of 65% - 75% of free cash flow^{(2)*}
- One of the top dividend yield stocks in Canada with consistent and significant total shareholder returns

Share facts (as at May 5, 2014)

- Dividend: \$2.47 per year or \$0.6175 per quarter
- Dividend yield: 5.1%
- 777.3M common shares outstanding
- Market capitalization: \$38.0B

Our business segments

3 months ending March 31

| Bell Wireline (\$ millions) | 2014 | 2013 | y/y |
|-----------------------------|-------|-------|--------|
| Revenue | 2,462 | 2,508 | (1.8%) |
| EBITDA* | 930 | 958 | (2.9%) |
| Capital expenditures | 463 | 460 | (0.7%) |

- Largest local exchange carrier in Canada
- Largest Internet service provider in Canada
- Largest digital television provider in Canada

| Bell Wireless (\$ millions) | 2014 | 2013 | y/y |
|-----------------------------|-------|-------|------|
| Revenue | 1,472 | 1,409 | 4.5% |
| EBITDA* | 628 | 585 | 7.4% |
| Capital expenditures | 117 | 122 | 4.1% |

- One of the largest wireless operators in Canada

| Bell Media (\$ millions) | 2014 | 2013 | y/y |
|--------------------------|------|------|---------|
| Revenue | 722 | 513 | 40.7% |
| EBITDA* | 150 | 98 | 53.1% |
| Capital expenditures | 14 | 12 | (16.7%) |

- Canada's premier multimedia company with leading assets in television, radio and digital media

| Bell Aliant (\$ millions) | 2014 | 2013 | y/y |
|---------------------------|------|------|--------|
| Revenue | 676 | 684 | (1.2%) |
| EBITDA* | 314 | 321 | (2.2%) |
| Capital expenditures | 135 | 128 | (5.5%) |

- One of the largest regional telecommunication service providers in North America

Earnings release calendar

| | |
|---------|------------------|
| Q1 2014 | May 6, 2014 |
| Q2 2014 | August 7, 2014 |
| Q3 2014 | November 6, 2014 |
| Q4 2014 | February 5, 2015 |

Where can you get more information?

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Caution about forward-looking statements

Certain statements made in this Fact Sheet, including, but not limited to, the statements appearing under "2014 financial guidance", statements relating to our target dividend payout ratio, and BCE's business objectives and strategies are forward-looking statements and are subject to important risks, uncertainties and assumptions. The results or events predicted in these forward-looking statements may differ materially from actual results or events. For a description of assumptions underlying forward-looking statements made in this Fact Sheet and risks that could cause actual results or events to differ materially from current expectations, please refer to BCE Inc.'s 2013 Annual MD&A dated March 6, 2014, as updated in BCE Inc.'s 2014 First Quarter MD&A dated May 5, 2014, as well as BCE Inc.'s news release dated May 6, 2014, announcing its 2014 first quarter results, which are available at www.bce.ca.

* Non-GAAP Financial Measures

EBITDA, adjusted earnings per share (Adjusted EPS) and free cash flow do not have any standardized meaning according to IFRS. Please refer to BCE Inc.'s 2014 First Quarter MD&A dated May 5, 2014 for more details.

The year ahead

2014 Financial guidance⁽¹⁾

| | February 6th | May 6th |
|---------------------------------------|-----------------|----------|
| Revenue growth | 2% - 4% | On track |
| EBITDA* growth | 3% - 5% | On track |
| Capital intensity | 16% - 17% | On track |
| Adjusted EPS ^{(2)*} | \$3.10 - \$3.20 | On track |
| Free cash flow ^{(3)*} growth | 3% - 7% | On track |

⁽¹⁾ Revenue, EBITDA and capital intensity guidance targets for Bell excluding Bell Aliant.

⁽²⁾ Net earnings attributable to common shareholders before severance, acquisition and other costs, net (gains) losses on investments and premiums on early redemption of debt per BCE Inc. common share.

⁽³⁾ Cash flows from operating activities, excluding acquisition costs paid and voluntary pension funding, plus dividends received from Bell Aliant, less capital expenditures, preferred share dividends, dividends paid by subsidiaries to non-controlling interest and Bell Aliant free cash flow.

Dividend schedule**

| Record date | Payment date |
|--------------------|------------------|
| March 14, 2014 | April 15, 2014 |
| June 16, 2014 | July 15, 2014 |
| September 15, 2014 | October 15, 2014 |
| December 15, 2014 | January 15, 2015 |

** Subject to dividends being declared by the Board of Directors.

Analyst Coverage

BMO Capital Markets
Bank of America Merrill Lynch
Barclays
CIBC World Markets
Canaccord Genuity
Cormark Securities
Credit Suisse
Desjardins Securities
Edward Jones
Euro Pacific Canada
J.P. Morgan
Macquarie Capital Markets
Morgan Stanley
National Bank Financial
RBC Capital Markets
Scotiabank
TD Securities
Veritas Investment Research

Tim Casey
Glen Campbell
Phillip Huang
Robert Bek
Dvai Ghose
David McFadgen
Colin Moore
Maher Yaghi
Dave Heger
Rob Goff
Richard Choe
Greg MacDonald
Simon Flannery
Adam Shine
Drew McReynolds
Jeffrey Fan
Vince Valentini
Neeraj Monga

